

Attached is a summary of Microsoft's Software Assurance program To the best of your knowledge, under SLD guidelines, is it allowable to bid this as an option for the MS Server 2003 software and MS Exchange software? Is this an option you feel would be beneficial to your clients?

Please advise.

Thanks,

Mike Campanella
MICRO Technology Groupe, Inc.
voice: 856.256.1413 fax: 856.256.9557
email: mike_c@mtgroupe.com www: <http://www.mtgroupe.com>

<sa_overview.doc>

Martin Friedman
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610-353-1005 fax
friedman@alemarconsulting.com
www.alemar.net

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From: Martin Friedman <friedman@alemarconsulting.com>
Date: January 13, 2006 1:25:19 AM EST
To: Mike Campanella <mike_c@mtgroupe.com>
Subject: Re: Microsoft Software Assurance

Mike,

It may be beneficial but the school's need to know that, they can only claim the annual cost on the 471. If they wish to take advantage of the MS program they would have to understand that there is no guarantee of funding and that they may be liable for 100% of the costs if not funded. They can, however, accept the plan and file a 471 for each year of the term of the plan.

Here's the language from the ESL:

Description:

Extended warranties are those that cover periods of time both within and outside the current funding year.

Eligibility:

Eligibility is limited only to that portion of the warranty within the current funding year. Extended or multi-year warranties must be prorated so only the portion of the warranty applicable to the current funding year is funded. However, if a manufacturer's multi-year warranty is included in the price of the equipment for all customers without a separately identified cost, proration is not required.

On Jan 12, 2006, at 6:45 AM, Mike Campanella wrote:
Martin,

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Thanks,

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From: Martin Friedman <friedman@alemarconsulting.com>
Date: January 12, 2006 11:38:26 PM EST
To: Mike Campanella <mike_c@mtgroupe.com>
Subject: Re: Subcontracting on Maintenance Only RFP's

Unless they want to roll the clock forward, they must go with the rfp as posted.

M

On Jan 11, 2006, at 1:33 PM, Mike Campanella wrote:
Martin,

I noticed you inserted a clause prohibiting subcontracting on the RFP's that are full-solution opportunities. However, I did not see that same clause (Number 8 of the Bidder Requirements) on the maintenance only RFP's. Below is a list of the schools that ask for maintenance only. These were released right before the holidays. Question – is it permissible to bid the Wire & Cable Maintenance with a subcontractor for the schools listed below?

Harambee
Imani
Raising Horizons
World Communications

Thanks,

Mike Campanella
MICRO Technology Groupe, Inc.
voice: 856.256.1413 fax: 856.256.9557
email: mike_c@mtgroupe.com www: <http://www.mtgroupe.com>

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From: Martin Friedman <friedman@alemarconsulting.com>
Date: January 12, 2006 11:35:41 PM EST
To: Matt Henrich <mhenrich@atlantictelecom.com>
Subject: Re: Atlantic Telecom

Matthew,

Thanks.

It would be a pleasure to meet with you after the craziness of erate season is over. Regarding your request it was my understanding that you understood that I would respond to requests about specific RFPs. I am busy working for my clients and do not have the time to do research for vendors. You may, however, find who is asking for telephone systems and support by using the search tools available on the SLD site www.sl.universalservice.org and specifying internal connections and/or basic maintenance of internal connections when you search the current Forms 470.

Regards.

M

On Jan 11, 2006, at 1:30 PM, Matt Henrich wrote:
Martin,

It was a pleasure speaking with you this morning. Thank you for all of your help on the E-Rate program.

We are currently reviewing the proposal for Atlantic City....I will be in touch in the next few days.

As discussed a few minutes ago via telephone, please forward all RFP's

in regards to Maintenance Contracts up for bids for all Definity switches. Atlantic Telecom has been in business for 18 years and we truly appreciate any maintenance business opportunities that your involved in.

Also, please let me know what your schedule is for next week or the following week so we may schedule a lunch meeting together.

Best Regards,
Matt

Matthew Henrich
Atlantic Telecom
National Account Manager
Maintenance Services
1-866-875-4655 phone
609-894-4602 fax
609-234-8622 cell
mhenrich@atlantictelecom.com
www.atlantictelecom.com

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From: "Postmaster" <postmaster@dpmail01.doteasy.com>
Date: January 12, 2006 12:09:10 PM EST
To: <mafriedman@comcast.net>
Subject: Undeliverable Mail

User mailbox exceeds allowed size: qasim@finalmiletech.com

Original message follows.

Received: from sccrmhc11.comcast.net [204.127.202.55] by
dpmail01.doteasy.com with ESMTP
(SMTPD32-8.05) id AC8012C50096; Thu, 12 Jan 2006 09:06:08 -0800
Received: from [10.0.1.3]
(pcp01403884pcs.radnor01.pa.comcast.net[68.81.76.119])
by comcast.net (sccrmhc11) with SMTP
id <2006011217035501100di4fhe>; Thu, 12 Jan 2006 17:03:55 +0000
Mime-Version: 1.0 (Apple Message framework v746.2)
To: Rashad Qasim <qasim@finalmiletech.com>
Message-Id: <DAA082B6-8996-4608-91FB-7A6423360619@comcast.net>
Content-Type: multipart/mixed; boundary=Apple-Mail-65--135561599
From: Martin Friedman <mafriedman@comcast.net>
Subject: rfps u requested
Date: Thu, 12 Jan 2006 12:03:46 -0500
X-Mailer: Apple Mail (2.746.2)

--Apple-Mail-65--135561599
Content-Transfer-Encoding: 7bit
Content-Type: text/plain;
charset=US-ASCII;
format=flowed

attached...

--Apple-Mail-65--135561599
Content-Transfer-Encoding: base64
Content-Type: application/pdf;
x-unix-mode=0644;
name="acsd.pdf"
Content-Disposition: inline;
filename=acsd.pdf

[message truncated]

\$0 Web Hosting with up to 200MB web space, 1000 MB Transfer
10 Personalized POP and Web E-mail Accounts, and much more.
Signup at www.doteasy.com

From: Martin Friedman <mafriedman@comcast.net>
Date: January 12, 2006 12:03:46 PM EST
To: Rashad Qasim <qasim@finalmiletech.com>
Subject: rfps u requested

attached...

Martin Friedman
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friedman@alemarconsulting.com
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From: Mike Campanella <mike_c@mtgroupe.com>
Date: January 12, 2006 6:45:59 AM EST
To: Martin Friedman <friedman@alemarconsulting.com>
Subject: Microsoft Software Assurance

Martin,

Attached is a summary of Microsoft's Software Assurance program To the best of your knowledge, under SLD guidelines, is it allowable to bid this as an option for the MS Server 2003 software and MS Exchange software? Is this an option you feel would be beneficial to your clients?

Please advise.

Thanks,

Mike Campanella
MICRO Technology Groupe, Inc.
voice: 856.256.1413 fax: 856.256.9557
email: mike_c@mtgroupe.com www: <http://www.mtgroupe.com>

From: Shirley.Li@VerizonWireless.com
Date: January 11, 2006 11:44:13 PM EST
To: friedman@ALEMARConsulting.com
Subject: RE: rfps

Thanks!

-----Original Message-----

From: Martin Friedman [mailto:friedman@ALEMARConsulting.com]

Sent: Wednesday, January 11, 2006 8:02 PM

To: Li, Shirley

Subject: rfps

Shirley,

Here are a bunch of rfps. Some I have already sent to you.

M

????????????????

Martin Friedman
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From: Martin Friedman <friedman@ALEMARConsulting.com>
Date: January 11, 2006 9:07:42 PM EST
To: James Chang <jchang@comweb.com>, Albert James <jalbert@comweb.com>, George Strother <gestrother@comweb.com>
Subject: APSD new rfp

Attached is the new rfp for Asbury Park.

M

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From: Martin Friedman <friedman@ALEMARConsulting.com>
Date: January 11, 2006 9:04:19 PM EST
To: Lou Cirucci <lcirucci@snipmail.net>
Subject: more rfps

Here's a bunch of RFPs. Some I may have sent you.

On Jan 4, 2006, at 10:32 PM, Lou Cirucci wrote:

went you have a chance, maybe week's end, contact Carlos Rodriguez, regarding a proposed Charter school in North Philly. He can be reached at 856-663-0606, also at ccrrarch@verizon.net. I also reached out to one of my accounts (Widener Univ.) They are proposing building two Charter Schools in Chester, PA. a first of it's kind connected to a college. Even though the folks I work with in IT are not directly involved in the planning stages

(only the tech end), they can however pass you on to the VP (Thomas Carnwarth) or maybe the President who is championing the plan. I'll be back at you with this one. Hope you had an enjoyable flight. Pass on the charter RFPs, and I will have them right back. Thanks

Louis J. Cirucci

Business Sales Manager

SNiP Telecommunications, Inc.

888-764-7600 x1029

fax 856-662-8641

This E-mail message and any attachments have been scanned for viruses and are believed to be free of any virus or other defect that might affect any computer system into which it is received and opened. However, it is the responsibility of the recipient to ensure that it is virus free and no responsibility is accepted by SNiP for any loss or damage arising in any way from its use.

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From: Martin Friedman <friedman@ALEMARConsulting.com>

Date: January 11, 2006 8:03:32 PM EST

To: Geoff Deans <gpdeans@verizon.net>, Geoff Deans <gpdeans@yahoo.com>

Subject: eRate bids

Geoff,

Here are the rfps.

M

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From: Martin Friedman <friedman@ALEMARConsulting.com>
Date: January 11, 2006 8:02:01 PM EST
To: Shirley.Li@VerizonWireless.com
Subject: rfps

Shirley,

Here are a bunch of rfps. Some I have already sent to you.

M

Martin Friedman
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From: Mike Campanella <mike_c@mtgroupe.com>
Date: January 11, 2006 1:33:58 PM EST
To: Martin Friedman <friedman@alemarconsulting.com>
Subject: Subcontracting on Maintenance Only RFP's

Martin,

I noticed you inserted a clause prohibiting subcontracting on the RFP's that are full-solution opportunities. However, I did not see that same clause (Number 8 of the Bidder Requirements) on the maintenance only RFP's. Below is a list of the schools that ask for maintenance only. These were released right before the holidays. Question – is it permissible to bid the Wire & Cable Maintenance with a subcontractor for the schools listed below?

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Imani
Raising Horizons
World Communications

Thanks,

Mike Campanella
MICRO Technology Groupe, Inc.
voice: 856.256.1413 fax: 856.256.9557
email: mike_c@mtgroupe.com www: <http://www.mtgroupe.com>

From: Mike Campanella <mike_c@mtgroupe.com>
Date: January 10, 2006 10:14:50 PM EST
To: Martin Friedman <friedman@ALEMARConsulting.com>
Subject: Re: more rfps posted

Thanks Martin...Mike

attached

From: Martin Friedman <friedman@ALEMARConsulting.com>
Date: January 10, 2006 10:09:09 PM EST
To: Martin Friedman <friedman@alemarconsulting.com>
Subject: more rfps posted

attached

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From: Martin Friedman <friedman@alemarconsulting.com>
Date: January 10, 2006 12:55:04 PM EST
To: LMW@mstartech.com
Subject: Re: Your E-rate Application

Leon,

All Forms 470 have an rfp attached please follow the directions on the RFP in order to submit a proposal.

M

On Jan 10, 2006, at 10:46 AM, Leon M. Williams wrote:
Martin Friedman:

This e-mail is in response to **your e-rate application** posted on the Schools and Libraries e-rate website for various schools. We noticed that you are looking to purchase servers and we are very interested in helping you with your server needs. We are an e-rate certified provider. Let us

help you with a customized quote designed specifically for you with very reasonable and competitive pricing for your server needs.

Martin if you are interested, please send us your Request For Proposal or any other information that will help us customize a quote to fit your needs. Martin as you probably know by now the e-rate process can be confusing and complicated. We are very good at helping to make the e-rate process more trouble free. Thank you!

Respectfully;

Leon M. Williams
Morningstar Technologies, Inc.
LMW@mstartech.com
877-860-6981

Martin Friedman
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From: Martin Friedman <friedman@ALEMARConsulting.com>
Date: January 8, 2006 11:52:10 PM EST
To: Lou Cirucci <lcirucci@snipmail.net>
Subject: new 470s

AC & RCS

Martin Friedman
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From: Martin Friedman <friedman@ALEMARConsulting.com>
Date: January 8, 2006 11:50:16 PM EST
To: Campanella Mike <mike_c@mtgroupe.com>
Cc: Alan Shafer <alan@mtgroupe.com>, Steve Katsman <Steve@mtgroupe.com>
Subject: RCS 470 posted

attached

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From: Martin Friedman <friedman@ALEMARConsulting.com>
Date: January 8, 2006 11:49:28 PM EST

To: Shirley.Li@VerizonWireless.com
Subject: another rfp

For Renaissance CS

M

Martin Friedman
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From: Mike Campanella <mike_c@mtgroupe.com>
Date: January 7, 2006 7:32:06 AM EST
To: Martin Friedman <friedman@ALEMARConsulting.com>
Cc: Steve Katsman <steve@mtgroupe.com>, Alan Shafer <alan@mtgroupe.com>, John Holt <bjholtjr@hotmail.com>
Subject: Re: New Bldg Drawings

Martin,

I'll speak with Steve on Monday and contact you with any further questions.
Thanks for your swift reply.

Mike Campanella
MICRO Technology Groupe, Inc.
voice: 856.256.1413 fax: 856.256.9557
email: mike_c@mtgroupe.com www: <http://www.mtgroupe.com>

Mike,

Attached are the plans for Imhotep.

If you wish better drawings for Richard Allen, I suggest you make that clear to John Holt (copied on this) or contact Larry Jones. CAO, directly. I believe that John should be able to tell you when the closets are. It is my understanding that they are centrally located with no need to have more than on closet per floor.

Discovery is a rebid of their, as yet unfunded, Y8 requests. There are no blueprints. (The statement that blueprints are available is in error and should have been deleted from the rfp.) It is my understanding that MTG has done a site visit in the past and submitted a proposal for the same work. If you wish a site visit, then please arrange to do so with John Holt.

There is no need for blueprints or a site visit to PET. There is a listing of equipment - switches, servers, tape backup, PBX, etc.

Please confirm receipt and notify me if there are any questions.

Thanks.

M

From: Martin Friedman <friedman@ALEMARConsulting.com>

Date: January 6, 2006 10:50:08 PM EST

To: Mike Campanella <mike_c@mtgroupe.com>

Cc: Steve Katsman <steve@mtgroupe.com>, Alan Shafer <alan@mtgroupe.com>, John Holt <bjholtjr@hotmail.com>

Subject: Re: New Bldg Drawings

Mike,

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If you wish better drawings for Richard Allen, I suggest you make that clear to John Holt (copied on this) or contact Larry Jones. CAO, directly. I believe that John should be able to tell you when the closets are. It is my understanding that they are centrally located with no need to have more than on closet per floor.

Discovery is a rebid of their, as yet unfunded, Y8 requests. There are no blueprints. (The statement that blueprints are available is in error and should have been deleted from the rfp.) It is my understanding that MTG has done a site visit in the past and submitted a proposal for the same work. If you wish a site visit, then please arrange to do so with John Holt.

There is no need for blueprints or a site visit to PET. There is a listing of equipment - switches, servers, tape backup, PBX, etc.

Please confirm receipt and notify me if there are any questions.

Thanks.

M

On Jan 6, 2006, at 2:12 PM, Mike Campanella wrote:
Martin,

I reviewed the bid specs with Steve Katsman, MTG Senior Engineer and we're having difficulty determining where the MDF and IDF's are located on the attached drawings. The same issue arose with other schools. To properly spec out the network electronics and/or cabling we need a copy of blueprints or site visits. There are several factors in designing the proper network electronics. These include number of closets, number of ports, number of switches, number of switches per closet and distance between closets (which determines the proper GBIC's used to connect the switches).

Can you tell me how we can get a copy of the blueprints for the following schools?

Richard Allen
Imhotep
Discovery
Philadelphia Electric

Thanks,

Mike Campanella
MICRO Technology Groupe, Inc.
voice: 856.256.1413 fax: 856.256.9557
email: mike_c@mtgroupe.com www: <http://www.mtgroupe.com>

Begin forwarded message:

From: "Lawrence F. Jones, Jr." <ljones@rapcs.org>
Date: December 14, 2005 6:09:04 PM EST
To: "John Holt" <bjholtjr@hotmail.com>
Cc: "Martin Friedman" <mafriedman@comcast.net>
Subject: RE: New Bldg Drawings

Here it is.

L. Jones

From: John Holt [<mailto:bjholtjr@hotmail.com>]
Sent: Tuesday, December 13, 2005 11:26 PM
To: Lawrence F. Jones, Jr.
Cc: Martin Friedman
Subject: New Bldg Drawings

Don't forget Martin and I need the drawings for the new building

John Holt

<image.jpg>
<image.jpg>
<image.jpg>

Martin Friedman
ALEMAR Consulting, Inc.
610-999-9935
610-353-1005 fax
friedman@alemarconsulting.com
www.alemar.net

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From: Mike Campanella <mike_c@mtgroupe.com>
Date: January 6, 2006 2:12:34 PM EST
To: Martin Friedman <friedman@ALEMARConsulting.com>
Cc: Steve Katsman <steve@mtgroupe.com>, Alan Shafer <alan@mtgroupe.com>
Subject: Re: New Bldg Drawings

Martin,

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From: Martin Friedman <friedman@ALEMARConsulting.com>
Date: January 6, 2006 10:48:49 AM EST
To: Shirley.Li@VerizonWireless.com
Subject: Re: rfps 4 pa charters

The 21st is over 2 weeks out. If the deadline is extended we must do
so for all and announce that to all. I cannot speak for all of the schools
and would have to check each out. (Or you could do so since I'll be out
of the office today.)

M

On Jan 6, 2006, at 10:21 AM, Shirley.Li@VerizonWireless.com wrote:
Hi Martin,

Thanks so much for forwarding this information. I notice that the due
date
is on Saturday 1/21. Might it be possible to have this extended until
1/23?

Thanks again,
Shirley

-----Original Message-----

From: Martin Friedman [<mailto:friedman@ALEMARConsulting.com>]
Sent: Thursday, January 05, 2006 11:27 AM
To: Li, Shirley
Subject: rfps 4 pa charters

????????

Martin Friedman
ALEMAR Consulting, Inc.
610-999-9935
610-353-1005 fax
friedman@alemarconsulting.com

www.alemar.net

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From: Shirley.Li@VerizonWireless.com
Date: January 6, 2006 10:21:40 AM EST
To: friedman@ALEMARConsulting.com
Subject: RE: rfps 4 pa charters

Hi Martin,

Thanks so much for forwarding this information. I notice that the due date is on Saturday 1/21. Might it be possible to have this extended until 1/23?

Thanks again,
Shirley

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Sent: Thursday, January 05, 2006 11:27 AM
To: Li, Shirley
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?????????

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From: Martin Friedman <friedman@alemarconsulting.com>
Date: January 6, 2006 9:07:13 AM EST
To: bradm@gaggle.net
Subject: Re: Erate applications for email

Brad,

Again, the answers to your questions are contained within the RFP. I am the contact person so if you have specific questions that are not addressed in the RFP, please ask.

M

On Jan 6, 2006, at 8:20 AM, bradm@gaggle.net wrote:
Hi Martin,

Thank you for writing. I would like to know whether you prefer the proposals to be mailed to each individual school or do you prefer the proposals in email form?